

1 **Mode choice, substitution patterns and environmental impacts of shared and personal**
2 **micro-mobility**

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26 **Abstract**

27 Shared micro-mobility services are rapidly expanding yet little is known about travel behaviour.
28 Understanding mode choice, in particular, is quintessential for incorporating micro-mobility
29 into transport simulations in order to enable effective transport planning. We contribute by
30 collecting a large dataset with matching GPS tracks, booking data and survey data for more
31 than 500 travellers, and by estimating a first choice model between eight transport modes,
32 including shared e-scooters, shared e-bikes, personal e-scooters and personal e-bikes. We find
33 that trip distance, precipitation and access distance are fundamental to micro-mobility mode
34 choice. Substitution patterns reveal that personal e-scooters and e-bikes emit less CO₂ than the
35 transport modes they replace, while shared e-scooters and e-bikes emit more CO₂ than the
36 transport modes they replace. Our results enable researchers and planners to test the
37 effectiveness of policy interventions through transport simulations. Service providers can use
38 our findings on access distances to optimize vehicle repositioning.

39

40 *Keywords:* e-scooters, e-bikes, micro-mobility, competition, mode choice, environmental
41 impact

42

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46 **1. Introduction**

47 The usage of shared micro-mobility services has greatly increased in recent years. This
48 development is perhaps best documented in the USA, where 35M rides were recorded in 2017,
49 84M rides in 2018 and 136M rides in 2019 (NACTO, 2020). Many shared micro-mobility
50 companies have since expanded around the globe and now offer their services in North
51 American, European, Asian and Australian metropolises. In addition to the investor-led
52 diffusion of shared micro-mobility services, the COVID-19 pandemic has expedited the
53 diffusion of personal micro-mobility as alternatives to other means of commute.

54 Given their rapid diffusion, effective regulation and integrated transport planning of
55 micro-mobility vehicles and services is pertinent. City administrations are further asking how
56 micro-mobility can contribute to increasingly stringent CO₂ reduction targets. Advances in
57 these directions, however, are hindered by our limited understanding of travel behaviour. Most
58 importantly, we do not yet comprehensively understand mode choice between shared micro-
59 mobility services and more established modes (e.g., public transport, private cars). Closing this
60 gap is paramount: mode choice is one of the four essential ‘ingredients’ to conventional
61 transport planning. Furthermore, mode choice models reveal competition and substitution
62 patterns¹ that enable determination of the net environmental impact of shared micro-mobility
63 services more precisely than survey-based methods. In the words of Ortúzar and Willumsen
64 (2011: 207), “the issue of mode choice is probably the single most important element in
65 transport planning and policy making”.

66 The scope of the existing empirical literature on shared micro-mobility services strongly
67 varies by mode. While travel behaviour with shared bikes is relatively well understood (e.g.,
68 Fishman et al., 2013; Ricci, 2015; Fishman, 2016; Teixeira et al., 2021), the literature on shared

¹ We find the following definition of modal substitution by Wang et al. (2021: 4) useful: “Modal substitution means that a certain number of trips made by a new mode of travel displace trips that would have been made by an existing mode; users substitute the new mode for an existing one (e.g. e-scooter substitutes for walking).”

69 e-bikes is more limited (e.g., Campbell et al., 2016; Guidon et al., 2019; He et al., 2019). Shared
70 e-scooters are the latest addition to the micro-mobility mix and researchers have only recently
71 begun to analyse them (e.g., Christoforou et al., 2021; McKenzie, 2019; Noland, 2021; Wang
72 et al., 2021, Younes et al., 2020). Most studies analyse patterns in user characteristics or trip
73 characteristics of a single mode, or compare data on different modes. While they provide
74 valuable indications on factors influencing the choice of a single mode, they cannot explain
75 their relative influence in choice situations between multiple competing modes. To the best of
76 our knowledge, only one study has previously estimated a mode choice model between several
77 shared micro-mobility services (Reck et al., 2021a). That study's use for integrated transport
78 planning is limited, however, as it includes neither public transport and private modes, nor user
79 characteristics.

80 We contribute by estimating the first mode choice model that includes shared micro-
81 mobility services (e-scooters and e-bikes), public transport, private modes (bike, car, e-bike, e-
82 scooter) and walking, as well as user characteristics. To do so, we conducted a large-scale
83 empirical study with 540 participants in Zurich, Switzerland. For each participant, we collected
84 three months of GPS traces through a smartphone app, booking data for rides conducted with
85 shared micro-mobility services, and socio-demographic information through two surveys.
86 Additionally, we collected GPS points of all available shared micro-mobility vehicles in Zurich
87 at a five-minute interval for the same period through the providers' APIs (48M GPS points).
88 We then matched all trips (65K) with selected contextual information (e.g., weather, available
89 vehicles in close vicinity), user characteristics and non-chosen alternatives, and estimated mode
90 choice using a mixed logit model. Finally, we demonstrate the practical utility of the model by
91 deriving precise, distance-based substitution rates for shared micro-mobility services and their
92 privately-owned counterparts, and by calculating their net environmental impacts.

93 This paper is structured as follows. In Section 2, we review the literature on shared
94 micro-mobility mode choice. In Section 3, we introduce our data and the empirical context of
95 our study. We develop the methodology, estimate the choice model and present the results in
96 Section 4. In Section 5, we use the estimated model to derive substitution rates and to calculate
97 the net environmental impacts of shared and personal e-bikes and e-scooters. We conclude with
98 a discussion of the results and their implications for research, policy and practice in Section 6.

99

100 **2. Literature review**

101 This section introduces the key results of previous studies on shared micro-mobility services.
102 We focus on aspects that are hypothesized to influence mode choice, such as user and household
103 characteristics as well as trip and context characteristics. This literature review both aims to
104 synthesize general patterns that are found to hold across all shared micro-mobility services, as
105 well as highlight differences between individual services to inform subsequent model
106 specification.

107 Users of shared micro-mobility services are typically young, university-educated males
108 often with full-time employment and few to no children and cars in their households (NACTO,
109 2020; Reck and Axhausen, 2021; Shaheen and Cohen, 2019; Wang et al., 2021). Users of shared
110 e-bikes, in particular, also include a higher shares of middle age groups (He et al., 2019) while
111 users of shared e-scooters appear to be particularly young (NACTO, 2020; Reck and Axhausen,
112 2021; Sanders et al., 2020; Wang et al., 2021). Income distributions, in particular for shared e-
113 scooter users, vary by region, but generally correspond to the regional median income
114 (NACTO, 2020; Reck and Axhausen, 2021). Vehicle ownership appears to correlate with
115 shared vehicle usage, i.e. those who own e-scooters/e-bikes are more likely to use shared e-
116 scooters/e-bikes as well (Fishman et al., 2013; Reck and Axhausen, 2021; Shaheen et al., 2011).

117 Trips with shared micro-mobility services are shorter than with other motorized modes
118 of transport (e.g., private cars, public transport). Shared e-scooters, for example, are used for
119 short distances and most frequently in central business districts or near universities (Bai and
120 Jiao, 2020; Caspi et al., 2020; Hawa et al., 2021; Reck et al., 2021b; Zuniga-Garcia and
121 Machemehl, 2020). Shared e-bikes are used for longer distances than e-scooters or regular
122 bikes, often uphill (Du et al., 2019; Guidon et al., 2019; Guidon et al., 2020; He et al., 2019;
123 Lazarus et al., 2020; MacArthur et al., 2014; Reck et al., 2021b; Shen et al., 2018; Younes et
124 al., 2020). Precipitation and low temperatures negatively influence the usage of all shared
125 micro-mobility services (El-Assi et al., 2017; Gebhart and Noland, 2014; Noland, 2019;
126 Noland, 2021; Zhu et al., 2020). The evidence on use by time of day for shared e-scooters is
127 inconclusive: some studies find evidence of two commuting peaks (Caspi et al., 2020;
128 McKenzie, 2019), others only find single afternoon usage peaks (Bai and Jiao, 2020; Mathew
129 et al., 2019; Reck et al., 2021b; Younes et al., 2020). In comparison to shared docked bikes,
130 commuting use of shared e-scooters seems to be less pronounced (McKenzie, 2019; Reck et al.,
131 2021a; Younes et al., 2020). Finally, vehicle access distance appears to influence usage
132 (Christoforou et al., 2021).

133 The above studies provide valuable indications on factors influencing the choice of a
134 single shared micro-mobility mode. However, they cannot explain the relative influence of
135 factors in choice situations between multiple competing modes. To the best of our knowledge,
136 only one study has previously estimated mode choice models between several shared micro-
137 mobility services based on revealed preference data. Reck et al. (2021a) collected trip-level data
138 of four different shared micro-mobility modes in Switzerland and estimated a matching mode
139 choice model. Findings include that shared micro-mobility mode choice is dominated by
140 distance, elevation rise, and time of day. While docked (e-)bikes are preferred for longer
141 distances and during commuting times, dockless e-scooters are preferred for shorter distances

142 and during the night. The density of available vehicles at the point of departure further
143 influences mode choice (this effect is strongest for dockless fleets). Two key limitations of this
144 study are that it does not include other transport modes (e.g., public transport, private cars) nor
145 user characteristics. Thus, the model cannot be used to incorporate shared micro-mobility
146 services into transport simulations, which is key to effective, integrated transport planning.

147 We contribute by collecting a first comprehensive dataset that includes revealed
148 preference data on trips conducted with different shared micro-mobility services (e-scooters, e-
149 bikes), public transport, private modes (bike, car, e-bike, e-scooter) and walking, and by
150 estimating a mode choice model between all eight transport modes.

151

152 **3. Data**

153 *3.1. Location and recruitment*

154 Our study is conducted in Zurich, which is Switzerland's largest city with 403K inhabitants in
155 the city and 1.5M inhabitants in the metropolitan area. Zurich has a high trip-level public
156 transport mode share of 41% according to the latest Swiss mobility census (MZMV, 2015). The
157 share of trips conducted with private cars has been declining steadily over the past years from
158 40% in 2000 to 25% in 2015. The remaining trips are conducted with active modes (walking:
159 26%, (e-) bikes: 8%). Several micro-mobility companies operate in Zurich making it a suitable
160 place to study their usage. They include docked (e-)bikes (Publibike), dockless e-bikes (Bond)
161 and dockless e-scooters (e.g., Lime, Bird, Tier, Voi).

162 Data collection began in June 2020. The cantonal statistical office sent invitations to
163 participate in our mobility study to 10 000 randomly selected inhabitants of Zurich municipality
164 of age 18 to 65. The study included two surveys and three months of GPS smartphone tracking.
165 Respondents were offered an incentive of 90 CHF² for their participation. All invitation letters

² 1 CHF = 1.08 USD at the time of writing (29 June 2021).

166 included detailed information on the purpose of the study and the methods to collect and process
167 the data in compliance with the EU General Data Protection Regulation. The study design was
168 reviewed and approved by the university's Ethics Committee without reservations.

169 A total of 1 277 people returned the first survey between June and July 2020. The
170 resulting response rate of 12.7% is well in the expected range for a survey with a considerable
171 response burden of 643 points (Schmid and Axhausen, 2019). Only respondents who completed
172 the first questionnaire were invited to participate in the subsequent GPS tracking and the final
173 survey. A total of 540 (6%) respondents completed the entire study and their data is used for
174 the analyses in this paper. The subsequent subsections introduce each data source (survey, GPS
175 tracks, booking records, contextual data) and discuss the representativeness of our sample.

176

177 *3.2. Data sources*

178 We designed two online surveys that include a total of 171 questions to elicit socio-
179 demographic and mobility-related information. All questions and answer categories were
180 formulated to be equal to the latest available Swiss mobility census to enable direct comparison.
181 Documentation in English³ and questionnaires in German⁴ and French⁵ are available online.
182 The surveys were structured into the following three blocks:

- 183 • person-specific socio-demographic questions (e.g., year of birth, gender,
184 educational attainment, current occupation),
- 185 • household-specific socio-demographic questions (e.g., number of adults and
186 children, monthly income, mobility tool ownership), and

³ <https://www.are.admin.ch/are/en/home/mobility/data/mtmc.html>

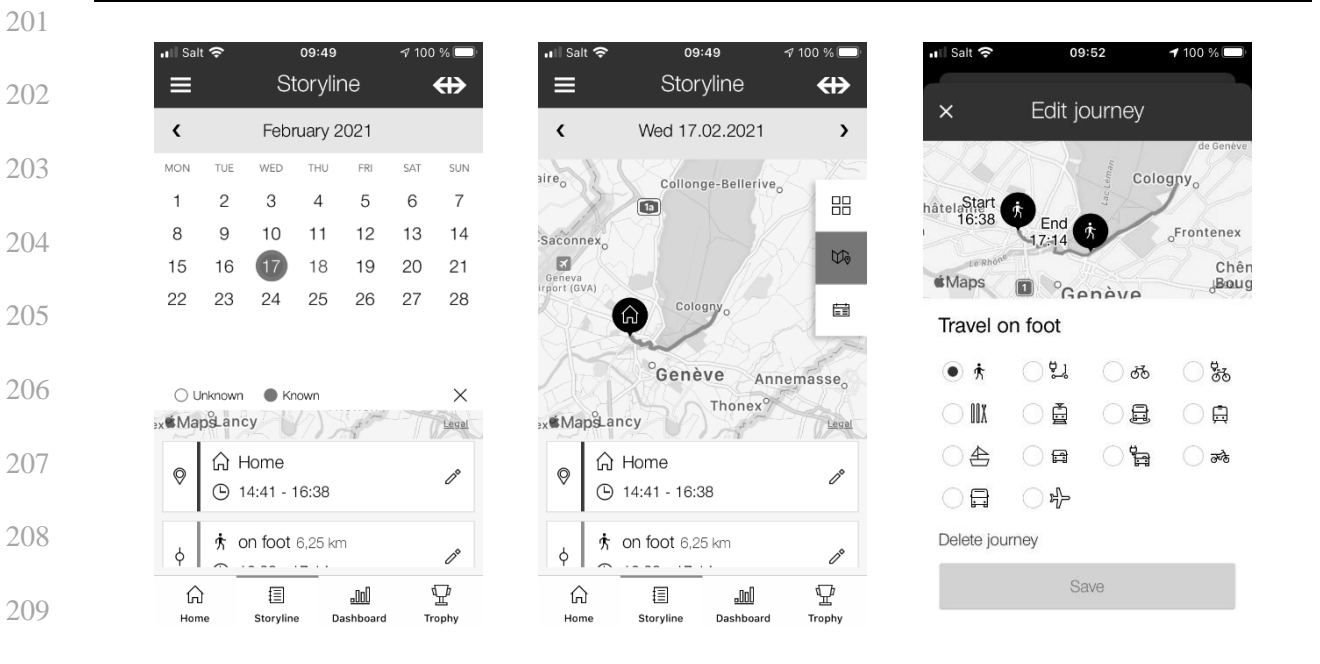
⁴ <https://www.bfs.admin.ch/bfs/de/home/statistiken/mobilitaet-verkehr/erhebungen/mzmv.assetdetail.5606052.html>

⁵ <https://www.bfs.admin.ch/bfs/fr/home/statistiques/mobilite-transport/enquetes/mzmv.assetdetail.5606053.html>

- 187 person-specific mobility questions (e.g., public season ticket ownership, travel
 188 priorities, knowledge of and membership in shared (micro-) mobility schemes,
 189 frequency of use, access to shared micro-mobility services at home and work).

190 The smartphone app ‘MyWay’ (available in app stores) was used for GPS tracking. The app
 191 passively collects GPS traces, identifies trips and infers the transport mode used based on a
 192 comparison with public transport timetables and past user mode choice. Each day, the app
 193 presents users with a summary of their realized trips and allows retrospective editing of
 194 transport modes. Figure 1 gives a visual impression of the user interface. Overall, we collected
 195 65 716 trips for 540 respondents with this method, which further divide into 17 004 public
 196 transport trips, 16 211 car trips, 15 393 walking trips, 14 246 bike trips, 2 537 e-bike trips, and
 197 345 e-scooter trips.

198
 199 **Figure 1** GPS tracking app on iPhone SE (left: calendar view, middle: map view, right: edit
 200 mode view).



212 We further received booking data for all shared micro-mobility trips booked by our participants
213 during the study duration through a new intermodal journey planning app ‘yumuv’ (available
214 in app stores), which was launched by Swiss Federal Railways in June 2020. Matching these
215 booking records with the GPS tracks allowed us to differentiate private from shared micro-
216 mobility trips. Out of the total of 2 537 e-bike trips, 287 had matching booking records and
217 were hence labelled as shared e-bike trips. Out of the total of 345 e-scooter trips, 121 had
218 matching booking records.

219 Finally, we added contextual data to each trip. This includes weather data (openly
220 available in ten-minute intervals for Zurich), as well as the distance to the next available shared
221 micro-mobility vehicle at the beginning of each trip. In order to compute the latter, Swiss
222 Federal Railways records the locations of all shared micro-mobility vehicles in Zurich in five-
223 minute intervals through the providers’ APIs.

224

225 *3.3. Representativeness*

226 We compare the characteristics of our sample to the latest censuses to investigate its
227 representativeness. The latest available censuses are the 2018 “Strukturdatenerhebung” (SE)
228 and the 2015 mobility census “Mikrozensus Mobilität und Verkehr” (MZMV). While the
229 former is more current, the latter includes substantially more information on mobility-related
230 topics.

231 Table 1 shows the resulting comparison. Our sample is slightly younger (mean: 38
232 years) than the respondents of both previous censuses (2015: 42 years, 2018: 41 years). It
233 further includes slightly fewer females (46%) than previous censuses (2015: 50%, 2018: 51%).
234 The three successive surveys (2015, 2018, 2020) further show two larger societal trends: an
235 increasing share of respondents holding a tertiary degree (2015: 49%, 2018: 58%, 2020: 76%)
236 and an increasing share of respondents in full-time employment (2015: 63%, 2018: 68%, 2020:

237 81%). In line, the mean monthly household income increased from 2015 (~9,000 CHF) to 2020
238 (~10,000 CHF). The household structure further exhibits a trend towards single/dual adult
239 households (2015: 71%, 2018: 84%, 2020: 85%) without children (2015: 62%, 2018: 70%,
240 2020: 73%). Households in our sample owned slightly fewer cars and slightly more bikes and
241 e-bikes compared to the 2015 census. They further owned slightly more nationwide and
242 therefore slightly fewer local public transport season tickets.

Table 1 Comparison of survey respondents and recent censuses. All values in %.

	This survey	Census (SE)	Census (MZMV)
Year	2020	2018	2015
N (Zurich municipality only)	540	7808	809
Filtered for age groups	18-65	18-65	18-65
Person-specific attributes			
<u>Age</u>			
18-20	0	3	2
21-30	26	20	16
31-40	38	31	28
41-50	23	22	25
51-60	8	18	21
61-65	5	7	8
<u>Female</u>	46	50	51
<u>Education (tertiary degree)</u>	76	58	49
<u>Full-time employed</u>	81	68	63
<u>PT season ticket ownership</u>			
Nation-wide	19	n/a	16
Local (Zurich)	38	n/a	43
Household-specific attributes			
<u>Monthly income</u>			
4,000 CHF and below	17	n/a	11
4,001 CHF – 8,000 CHF	21	n/a	35
8,001 CHF – 12,000 CHF	23	n/a	26
12,001 CHF – 16,000 CHF	25	n/a	14
16,000 CHF and above	13	n/a	14
<u>Children</u>			
0	73	70	62
1	12	14	17
2 and above	15	15	20
<u>Adults</u>			
1	26	28	15
2	62	56	56
3 and above	12	15	29
<u>Cars</u>			
0	46	n/a	45
1	45	n/a	43
2 and above	9	n/a	11
<u>Bikes</u>			
0	16	n/a	19
1	20	n/a	25
2 and above	63	n/a	56
<u>E-bikes</u>			
0	86	n/a	95
1	10	n/a	4
2 and above	4	n/a	1
<u>E-Scooters</u>			
0	97	n/a	n/a
1	3	n/a	n/a
2 and above	0	n/a	n/a

244 **4. Mode choice**

245 In this section, we estimate the mode choice model and present the results.

246

247 *4.1. Method*

248 We first generate the choice sets by complementing each of the 65 716 observed trips in our
249 GPS tracking data with the data for the non-chosen alternatives. For each observed trip, we
250 calculate the non-chosen alternatives with the agent-based transport simulation software
251 MATSim (Horni et al., 2016). The MATSim Zurich scenario has been used extensively in
252 transport planning research (e.g., Balac et al., 2019; Becker et al., 2020; Hörl et al., 2021;
253 Manser et al., 2020) and provides reliable attribute values for the non-chosen alternatives. Due
254 to reasons described earlier, MATSim is limited to public transport, private cars, private bikes
255 and walking. While we can safely assume that e-bikes and e-scooters are used on the same
256 routes as private bikes (thus, distances of these alternatives are equal), travel times are likely to
257 differ. Thus, we constrain our models to use distance parameters only and exclude travel time
258 parameters.

259 In addition to trip-specific attributes (distance, access distance, transfers, elevation, time
260 of day), we include weather (precipitation, wind) and a number of binary person-specific
261 attributes that have previously been hypothesized to influence micro-mobility mode choice.
262 These include public transport season ticket ownership (local, nation, bundle⁶), the number of
263 vehicles in the household (cars, bikes, e-bikes, e-scooters), age, gender, university education
264 and employment status. Prices were not included in this choice model as they are heavily
265 correlated with distances for many transport modes such as private cars, shared e-scooters and
266 shared e-bikes, and their inclusion would thus lead to multicollinearity issues. For example, the

⁶ Transport bundles sold in Zurich during the time of study included a local public transport season ticket and a 60-minute monthly allowance for shared micro-mobility services.

267 shared e-bike operator in Zurich charges an unlocking fee of 1 CHF and an additional per-
 268 kilometre fee of 1 CHF. Table 2 summarizes all attributes used for subsequent model
 269 estimation.

270

Table 2 Attributes used for model estimation (trip-level statistics).

Attribute	Unit	Min.	1 st Qu.	Med.	Mean	3 rd Qu.	Max.
Trip-specific attributes							
Distance	km	0.01	1.35	3.01	4.15	5.60	80.28
Access distance ¹							
PT	km	0.01	0.29	0.42	0.45	0.56	4.30
Shared e-bike ²	km	0.00	0.13	0.22	0.23	0.33	0.50
Shared e-scooter ²	km	0.00	0.04	0.07	0.09	0.12	0.50
Transfers	count	0	0	1	1	1	4
Elevation	km	-0.47	-0.02	0.00	0.00	0.02	0.47
Morning (6am – 9am)	binary	0	0	0	0	0	1
Night (9pm – 5am)	binary	0	0	0	0	0	1
Weather							
Precipitation	mm/h	0.00	0.00	0.00	0.16	0.05	6.14
Wind speed	m/s	1.22	3.56	4.73	5.26	6.19	18.68
Person-specific attributes							
PT season ticket (local)	binary	0.00	0.00	0.00	0.40	1.00	1.00
PT season ticket (nation)	binary	0.00	0.00	0.00	0.18	0.00	1.00
PT season ticket (bundle)	binary	0.00	0.00	0.00	0.04	0.00	1.00
Cars in household	count	0.00	0.00	1.00	0.64	1.00	5.00
Bikes in household	count	0.00	1.00	2.00	2.25	3.00	6.00
E-bikes in household	count	0.00	0.00	0.00	0.18	0.00	3.00
E-scooters in household	count	0.00	0.00	0.00	0.03	0.00	2.00
Age	years	19	30	36	38	45	65
Female	binary	0.00	0.00	0.00	0.46	1.00	1.00
University education	binary	0.00	0.00	1.00	0.74	1.00	1.00
Full-time employment	binary	0.00	0.00	1.00	0.69	1.00	1.00

¹ access distance is only defined for public transport and shared micro-mobility services.

² when available.

271

272 In order to account for taste heterogeneity in mode choice between individuals, we choose a
 273 mixed logit model in panel specification⁷ and include random alternative-specific constants
 274 (Hensher and Greene, 2003; McFadden and Train, 2000). We built and estimated the model

⁷ The repeated choice nature of panel data is recognized by Apollo and probabilities across individual choice observations for each individual are multiplied (Hess and Palma, 2019).

275 iteratively (i.e., dropping insignificant and insubstantial variables) to obtain the most
276 parsimonious model possible that simultaneously allows for cross-modal comparisons. Note
277 that the final model includes four non-linear variables: a squared term for trip distance and
278 interaction terms between trip distance and precipitation, elevation and wind speed. For model
279 estimation, we used maximum likelihood with 500 MLHS⁸ draws in the R package Apollo
280 (Hess and Palma, 2019). Appendix 1 shows the utility functions.

281 Finally, we set the availabilities. For each person, we verify if each transport mode was
282 used at least once during the three months. If not, we set the availability of the respective
283 transport mode to zero for all trips of that person, i.e. remove it from the choice set for this
284 person. Further, we set the availability of shared e-scooters, shared e-bikes and public transport
285 to zero for each trip where no vehicle was detected within a 500m radius or no public transport
286 connection was found.

287

288 *4.2. Results*

289 Table 3 displays the estimation results. The mixed logit model has an excellent fit with an
290 adjusted rho-square value of 0.44. In comparison to the reference mode (walking), trip distance
291 substantially and significantly influences mode choice for all other modes. Precipitation
292 positively influences mode choice for public transport and cars, and negatively for all micro-
293 mobility modes, most so for shared e-bikes and e-scooters. Elevation and wind speed further
294 negatively influence mode choice for non-electric bikes.

295 One perhaps surprising result concerns the penalty of the access distance for public
296 transport and shared e-bikes and e-scooters. Access distance for shared e-scooters is penalized
297 substantially more (-6.16) than access distance for public transport and shared e-bikes (-2.31

⁸ MLHS draws avoid undesirable correlation patterns that arise when standard Halton sequences are used for several variables (Hess et al., 2006).

298 and -2.36, respectively)⁹. Users of shared e-scooters are willing to walk an average of 60m and
299 a maximum of 210m to access a vehicle, while users of shared e-bikes are willing to walk an
300 average of 200m and up to 490m to access a vehicle. Public transport users are willing to walk
301 even longer (average: 400m) to reach their preferred stop. We offer two explanations for this
302 behaviour. First, shared e-scooters are used for substantially shorter distances than both other
303 modes. Hence, a 200m access distance relative to the overall trip distance is substantially more
304 for shared e-scooters and thus presents a greater relative burden. Second, shared e-scooters
305 cannot be pre-reserved in Zurich. The longer the access distance, the more uncertainty in
306 availability users face. For public transport real-time information about vehicle locations is
307 available through major trip planning apps (e.g., Google Maps or the city's public transport
308 app) and Zurich's shared e-bikes can be pre-reserved for up to ten minutes.

309 Several further parameter estimates show the expected results and are thus only briefly
310 mentioned here. For public transport, season tickets positively influence mode choice while
311 transfers negatively influence mode choice. The transport bundle further positively influences
312 mode choice for shared e-scooters. Vehicles ownership positively influences mode choice for
313 each respective mode. Time of day is significant at a 95% confidence level only for personal e-
314 bikes and shared e-scooters, positively influencing mode choice during the morning commute
315 (6am – 9am) for personal e-bikes and mode choice during the night (9pm – 5am) for shared e-
316 scooters. Most socio-demographic parameter estimates are insignificant at a 95% confidence
317 level, except for full-time employment, which positively influences mode choice for shared e-
318 bikes.

⁹ Additional saturation effects of the density of shared micro-mobility fleets were not found.

Table 3 Estimation results (mixed logit model).

	PT		Car		Bike		E-Bike (personal)		E-Bike (shared)		E-Scooter (personal)		E-Scooter (shared)	
	Coef.	t.rat.	Coef.	t.rat.	Coef.	t.rat.	Coef.	t.rat.	Coef.	t.rat.	Coef.	t.rat.	Coef.	t.rat.
ASC (μ)	-3.97	-58.57	-5.40	-43.34	-3.47	-44.60	-4.73	-25.39	-5.52	-7.97	-4.85	-13.34	-4.35	-7.88
ASC (σ)	-1.16	-45.41	-1.56	-42.84	-1.64	-41.59	-1.47	-17.00	-1.53	-8.29	1.51	11.16	0.36	2.08
Distance	2.09	106.27	1.94	72.79	1.63	67.15	1.74	43.67	2.26	17.51	1.62	9.68	1.32	11.38
Distance * Distance	-0.04	-46.93	-0.03	-40.96	-0.03	-24.70	-0.03	-13.59	-0.09	-5.84	-0.07	-2.85	-0.02	-1.65
Distance * Precipitation	0.75	4.21	0.74	4.09	-0.74	-3.96	-0.79	-2.86	-4.13	-3.00	-0.58	-0.84	-4.27	-1.64
Distance * Elevation					-0.15	-3.59								
Distance * Wind speed					-0.61	-4.73								
Access distance	-2.31	-35.46							-2.36	-1.95			-6.16	-2.89
PT transfer	-0.64	-29.23												
Morning (6am – 9am)							0.34	4.43	-0.18	-0.72	0.59	2.26	0.23	0.83
Night (9pm – 5am)							-0.15	-1.32	-0.31	-1.09	0.91	3.57	0.35	1.23
Vehicles in household			1.13	23.62	0.18	8.37	1.53	20.83			4.99	11.75		
PT season ticket (local)	0.93	14.13												
PT season ticket (nation)	0.91	7.65												
PT season ticket (bundle)	0.31	4.45							-0.32	-1.12			1.80	7.92
Age									0.02	0.55			-0.01	-0.65
Female									0.55	0.65			-0.74	-1.70
University education									0.05	0.05			-0.18	-0.50
Full-time employment									1.49	2.61			0.51	1.53
Number of individuals	540													
Number of observations	65 716													
Adj. Rho-square	0.44													

320 **5. Substitution patterns and environmental implications**

321 In this section, we first utilize the estimated choice model to derive substitution patterns¹⁰ for
322 each micro-mobility mode. Using these substitution patterns, we then calculate net CO₂
323 emissions.

324

325 *5.1. Substitution patterns*

326 Methodologically, only a slight adaption to the above choice model is necessary to derive
327 substitution patterns. We take the subsets of trips conducted with e-scooters and e-bikes and set
328 the availability for each mode, when chosen, from one to zero. We then apply our model to the
329 subset of trips with adjusted availabilities to predict alternative mode choice. Conceptually, this
330 predicted alternative mode is equal to what is commonly described as a substituted mode, i.e.
331 the mode that would have been chosen if the chosen mode had not been available. Using the
332 new predictions, we can calculate average substitution rates for e-scooters and e-bikes on a trip-
333 level and on a km-level. For the trip-level, we divide the number of trips with a particular
334 substituted mode (e.g., public transport) by the total number of trips conducted with the micro-
335 mobility mode (e.g., shared e-scooters). For the km-level, we divide the total distance with a
336 particular substituted mode by the total distance with the micro-mobility mode.

337 The resulting substitution patterns are shown in Table 4. We observe that personal e-
338 bikes replace trips conducted with all four main modes (walk, PT, car, bike), while shared e-
339 bikes replace substantially fewer car trips and more PT and bike trips. While personal e-scooters

¹⁰ Substitution patterns (or ‘substitution rates’) can also be elicited with surveys, i.e. by asking participants about their last trip and their alternative mode choice. Indeed, this approach is much more common than the choice model approach developed here. The latter, however, has one key advantage over the former: it allows to calculate precise, distance-based substitution patterns. These are more adequate for estimating environmental implications than trip-based substitution patterns stemming from surveys for three reasons. First, it is substituted distance and not substituted trips that matters when calculating environmental implications. Second, substitution patterns derived from choice models are valid for all trips, not just the ones explicitly asked for, as they build on user preferences. Third, substitution patterns derived from choice models are more reliable than those derived from stated preference surveys, which are prone to biases such as the recall bias or the social desirability bias. Hence, we chose to proceed with the choice model approach instead of detailing the results from survey data, which we also elicited.

340 show a similar substitution pattern to personal e-bikes with the exception of replacing more
 341 walk and fewer car trips, shared e-scooters predominantly replace walk and PT trips. In general,
 342 the trip-level substitution rates exhibit a higher share of walking trips than the km-level
 343 substitution rates. The reason is that walking trips are comparatively short, thus have less impact
 344 in distance-based measures.
 345

Table 4 Micro-mobility substitution rates (trip-level and km-level) derived from the mode choice model.

Mode	E-Bike (personal)		E-Bike (shared)		E-Scooter (personal)		E-Scooter (shared)	
	trip	km	trip	km	trip	km	trip	km
Walk	26%	9%	25%	10%	35%	19%	52%	26%
PT	21%	31%	32%	50%	23%	28%	24%	48%
Car	32%	43%	6%	8%	21%	29%	10%	12%
Bike	21%	17%	37%	33%	22%	24%	11%	11%
E-Bike (personal)			0%	0%	0%	0%	0%	0%
E-Bike (shared)	0%	0%			0%	0%	3%	3%
E-Scooter (personal)	0%	0%	0%	0%			0%	0%
E-Scooter (shared)	0%	0%	0%	0%	0%	0%		

346
 347 One of the many advantages of this choice model-based approach to deriving substitution
 348 patterns is that precise distance measures for each trip are observed. For surveys, these are
 349 usually imprecise or simply not available as they are based on participants' memories of recent
 350 trips. Figure 2 displays substitution rates by distance brackets. Two general patterns emerge.
 351 For short trips, all micro-mobility modes mostly replace walking. As the distance grows, the
 352 shares of replaced public transport, bike and car trips increase. Personal e-bikes, however,
 353 replace personal cars substantially more often for longer distances than all other modes.

354 **Figure 2** Substitution rates for micro-mobility modes by distance.

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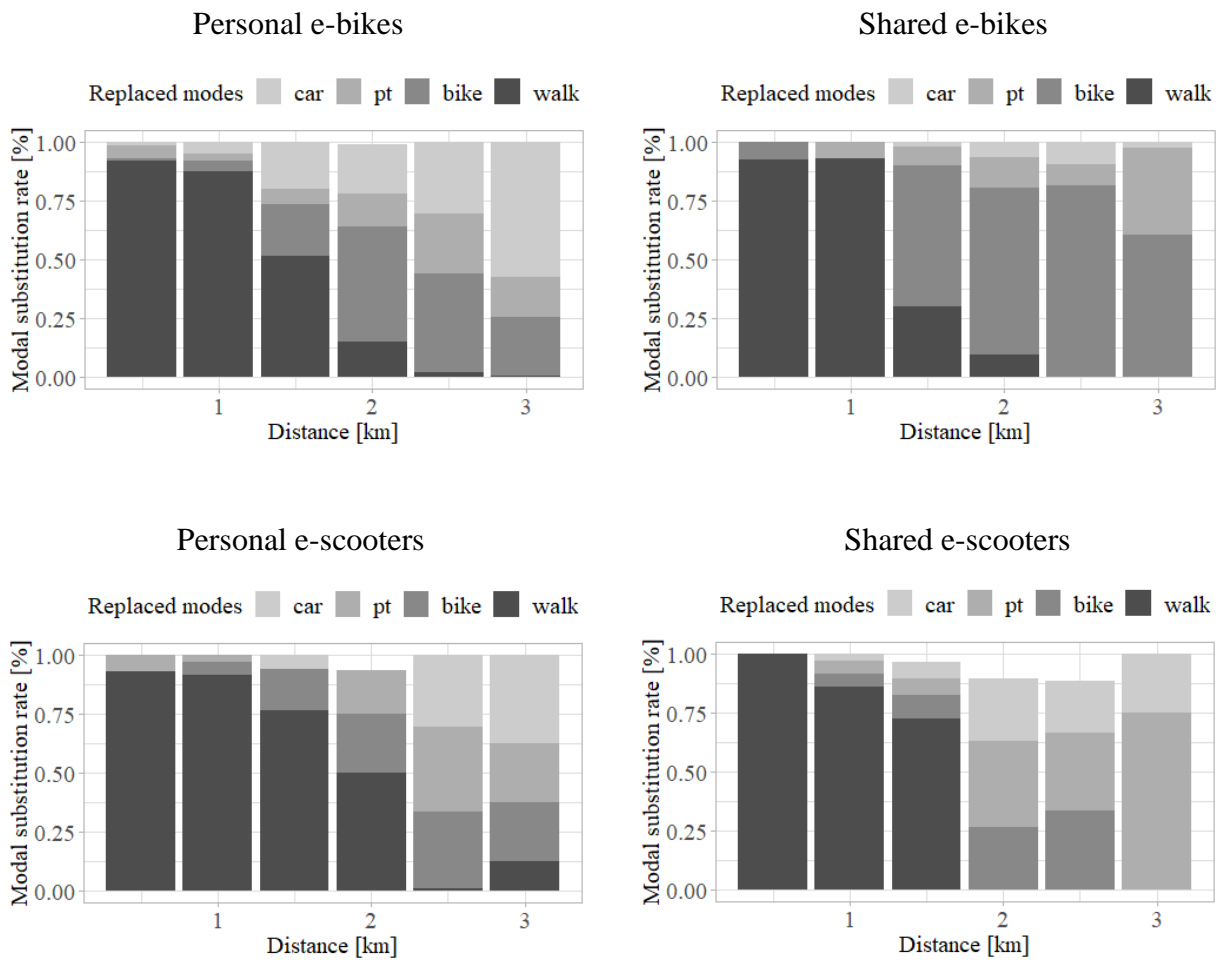
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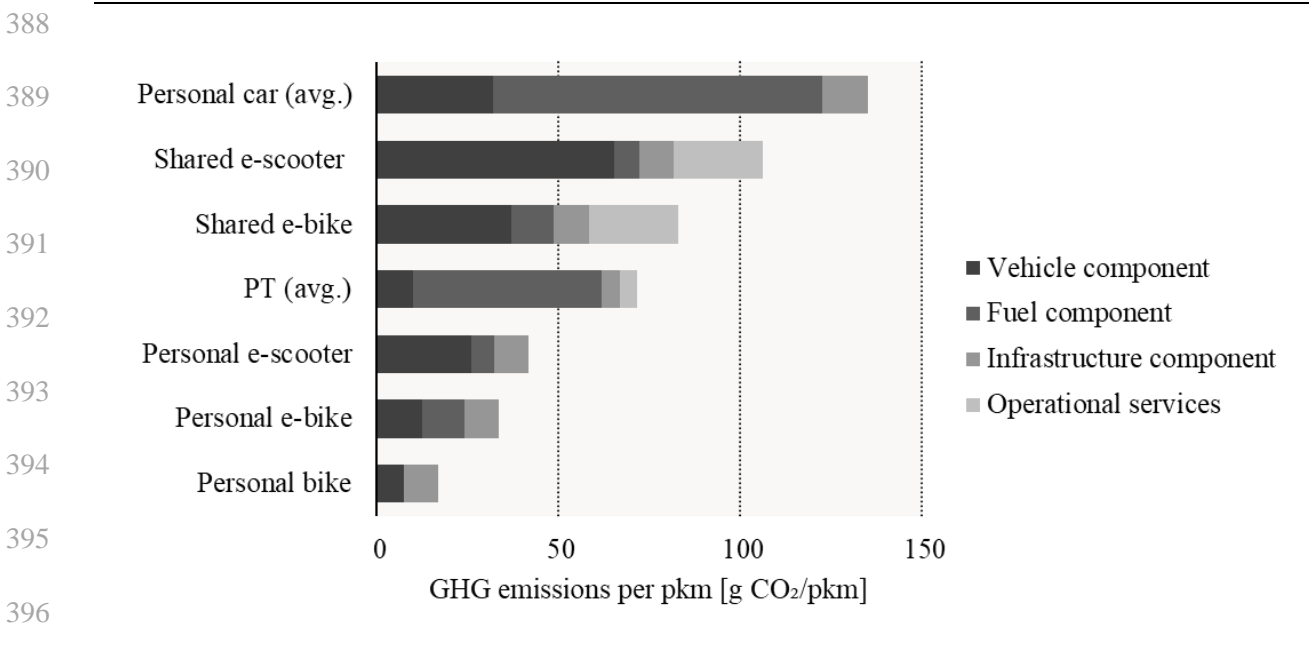
5.2. Environmental implications

The impact of a new transport mode on the sustainability of the surrounding transport system depends not only on the replaced modes, but also on their respective emissions. In this subsection, we integrate our findings on substitution patterns with previous findings on gross CO₂ emissions to calculate the net CO₂ emissions of the different micro-mobility modes.

Building on previous work from de Bortoli and Christoforou (2020) and Hollingsworth et al. (2019), the International Transport Forum (ITF, 2020) recently conducted a

379 comprehensive analysis of the life cycle emissions of emerging and more established transport
 380 modes. It took into account not only established components of such analyses (e.g.,
 381 infrastructure wear, vehicle manufacturing, and fuel), but also developed a new component
 382 (operational services, e.g. rebalancing) which is a key differentiating characteristic and an
 383 emission driver of emerging modes such as shared micro-mobility services. Figure 3 shows the
 384 emissions in g CO₂ per passenger kilometre (pkm) for all modes relevant to this study.

385
 386 **Figure 3** Life cycle CO₂ emissions per passenger kilometre of selected transport modes
 387 (adapted from ITF, 2020).



397
 398 We integrate these findings on CO₂ emissions with our findings on substitution patterns for
 399 shared and personal e-bikes and e-scooters to calculate their ‘net emissions’:

400

$$\begin{aligned}
 \text{net emissions (mode)} &= \text{gross emissions (mode)} - \\
 &\sum_i \text{gross emissions (replaced mode}_i)
 \end{aligned}
 \tag{1}$$

401
 402

403 Consider the following (hypothetical) example: a shared e-scooter (106g CO₂ / pkm) replaces
404 public transport (72g CO₂ / pkm) and walking (0g CO₂ / pkm) in equal amounts (i.e., 50% and
405 50%). The ‘gross emissions’ of shared e-scooters are 106g CO₂ / pkm. The gross emissions of
406 the replaced modes are 36g CO₂ / pkm (calculate: 50% * 72g CO₂ / pkm + 50% * 0g CO₂ /
407 pkm). The resulting net emissions of shared e-scooters are thus 70g CO₂ / pkm. Positive net
408 emissions can be interpreted as the additional emissions caused per pkm by the new mode. In
409 turn, negative net emissions can be interpreted as the emissions saved per pkm by the new
410 mode.

411 Table 5 shows the resulting net emissions using the previously derived km-level
412 substitution rates for all four micro-mobility modes. Note that only km-level substitution rates
413 (i.e., not trip-level substitution rates) can be used for this type of analysis as trip-level
414 substitution rates are biased towards short walk trips (see comparison in Table 4). We find that
415 the CO₂ emissions of personal e-bikes (34g CO₂ / pkm) and personal e-scooters (42g CO₂ /
416 pkm) are lower than the average CO₂ emissions of the modes they replace (82g CO₂ / pkm and
417 69g CO₂ / pkm, respectively). Shared e-bikes and shared e-scooters exhibit the opposite pattern:
418 their CO₂ emissions are higher than the average CO₂ emissions of the modes they replace.
419 Hence, from a short-term mode choice perspective and under current conditions, only personal
420 e-bikes and e-scooters contribute to making transport more sustainable, while shared e-bikes
421 and e-scooters actually emit more CO₂ than the transport modes they replace. All values can be
422 regarded as lower limits as a certain share of trips can be assumed to be induced (i.e., not
423 replacing previous trips), further adding to CO₂ emissions.

Table 5 Average micro-mobility net emissions after substitution effects.

Substituted mode	Gross emissions [g CO ₂ / pkm]	Substitution patterns (km-level) by micro-mobility mode			
		E-Bike (personal)	E-Bike (shared)	E-Scooter (personal)	E-Scooter (shared)
Walk	0 [†]	8%	8%	18%	20%
PT (avg.)	72 [†]	32%	34%	24%	37%
Car (avg.)	135 [†]	41%	21%	35%	21%
Bike	17 [†]	18%	23%	22%	14%
E-Bike (personal)	34 [†]		11%	1%	5%
E-Bike (shared)	83 [†]	0%		0%	3%
E-Scooter (personal)	42 [†]	1%	2%		1%
E-Scooter (shared)	106 [†]	0%	1%	0%	
Emissions of substituted modes		82	62	69	62
Emissions of micro-mobility mode		34 [†]	83 [†]	42 [†]	106 [†]
Net emissions [g CO₂ / pkm]		-48	21	-27	44

[†] Emission calculations drawn from ITF (2020).

424

425 Finally, we know that substitution patterns vary with trip distance (cf. Figure 3). Hence, net
426 emissions will differ by distance bracket. Figure 4 visualizes this relationship. We find that net
427 emissions for personal e-bikes and e-scooters are positive for short distances as they
428 predominantly replace walking for short trips. For longer distances, they replace cars and public
429 transport substantially more often, resulting in overall negative net emissions. Net emissions of
430 shared e-bikes and e-scooters are positive regardless of the distance bracket and highest for
431 short distances.

432 **Figure 4** Replaced modes (stacked bars) and resulting per-kilometre net emissions (dots/line)
 433 for micro-mobility modes by distance.

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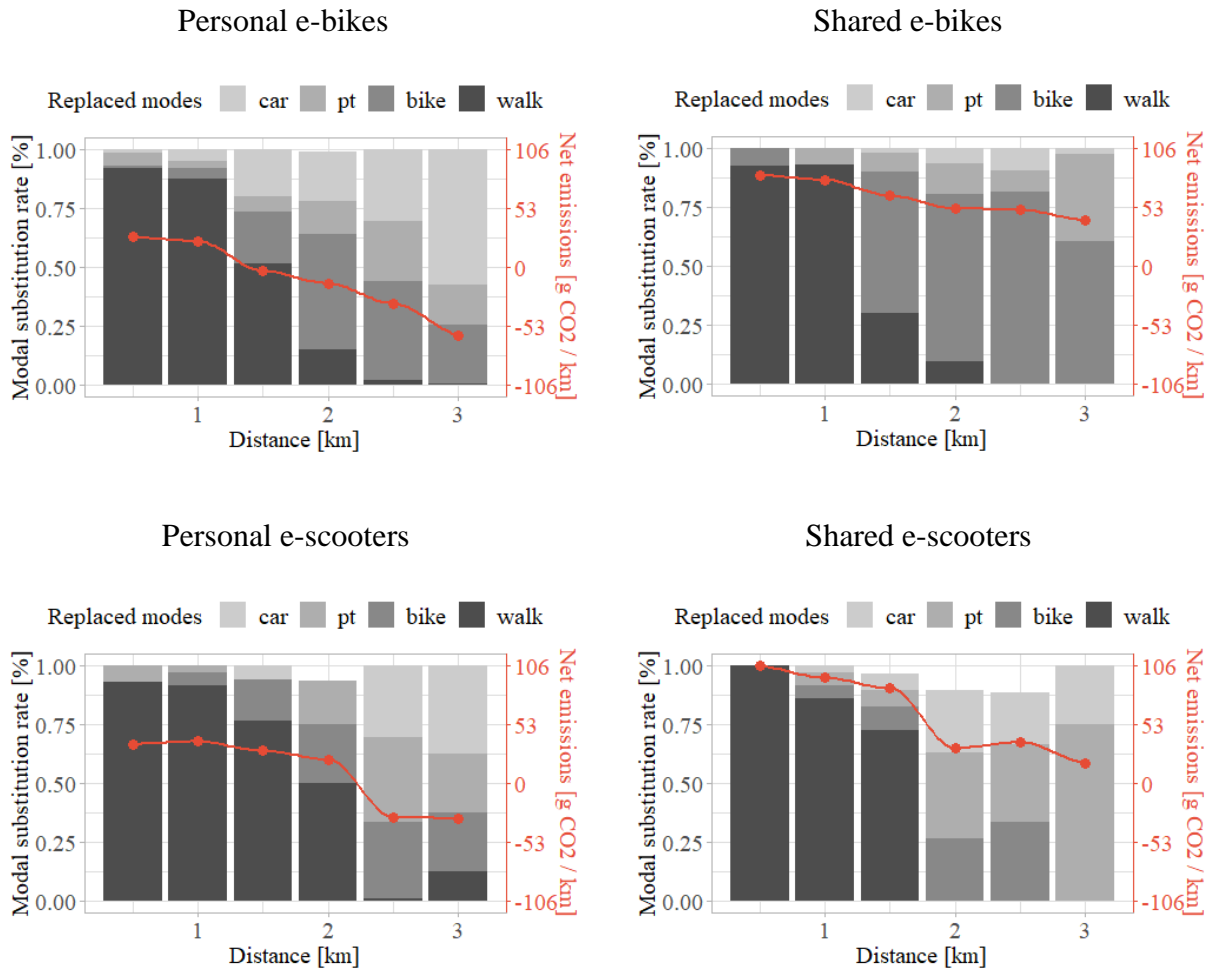
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450 **6. Contributions and conclusions**

451 This is the first study to collect revealed preference data for and to estimate a comprehensive
 452 mode choice model between several shared and personal micro-mobility modes (e-bikes, e-
 453 scooters) and more established transport modes (public transport, car, bike, walk). Our
 454 contributions to research, policy and practice are threefold.

455 First, our results build the foundation to incorporate micro-mobility into transport
 456 network simulations to understand and to forecast their impact at system level and under

457 varying policy scenarios. All else equal, the choice model reveals that trip distance,
458 precipitation and access distance are fundamental to shared micro-mobility mode choice. Users
459 are willing to walk between ~60m and ~200m to access shared e-scooters and shared e-bikes,
460 respectively. Pre-booking functionality decreases the disutility of larger access distances. These
461 results are not only useful to researchers and practitioners aiming to extend transport network
462 simulations, but can also inform service provider's decisions on how to optimize their vehicle
463 repositioning schemes.

464 Second, we demonstrate how choice models can be used to derive distance-based
465 substitution patterns. Distance-based substitution patterns are more adequate for estimating
466 environmental implications than common trip-based substitution patterns that are elicited
467 through surveys for several reasons. First, it is substituted distance and not substituted trips that
468 matters when calculating environmental implications. Second, substitution patterns derived
469 from choice models are valid for all trips, not just the ones explicitly asked for, as they build on
470 user preferences. Third, substitution patterns derived from choice models are more reliable than
471 those derived from stated preference surveys, which are prone to biases such as the recall bias
472 or the social desirability bias. This methodological contribution will gain in relevance as further
473 new mobility services are introduced and their environmental implications will need to be
474 assessed.

475 Third, our results yield direct policy implications for cities aiming to reduce transport-
476 related CO₂ emissions. We show that personal e-bikes and e-scooters emit less CO₂ than the
477 transport modes they replace, while shared e-bikes and e-scooters emit more CO₂ than the
478 transport modes they replace. This finding challenges a common vision in transport that
479 'sharing is caring' for the environment. For micro-mobility, the relationship indeed appears to
480 be reverse. On the one hand, city administrations can use these insights to justify public
481 subsidies for personal e-bike / e-scooter sales and investments in bike lanes to increase their

482 mode share further. On the other hand, our results suggest caution when admitting and licensing
483 shared micro-mobility providers. City administrations can collaborate with and require
484 providers to improve the two main sources of CO₂ emissions of shared micro-mobility
485 (operational services and vehicle manufacturing) while safeguarding their potential to improve
486 transit catchment areas and to ease peak-time transit occupancy (e.g., Bielinski et al., 2021; de
487 Bortoli and Christoforou, 2020; ITF, 2020). While shared e-bikes and e-scooters might increase
488 CO₂ emissions in the short-term, they could help spark sustainable mobility transitions in the
489 long-term if usage leads to ownership. Clearly, longitudinal studies are needed to establish this
490 relationship.

491 Finally, we acknowledge that this study has limitations. Although COVID-19 incidence
492 rates were comparatively low in Switzerland during the time of study¹¹, travel behaviour was
493 still affected. Most of all, public transport usage remained lower than usual (Molloy et al.,
494 2021). Our study thus potentially over-estimates public transport substitution by other modes.

¹¹ The 7-day incidence rate per 100,000 inhabitants ranged between 1.4 on 1 June and 27.0 on 1 October. In comparison, the highest rate was reported on 11 November (666.3).

495 **CRedit authorship contribution statement**

496 Daniel J. Reck: Conceptualization, Methodology, Formal analysis, Investigation, Writing -
497 original draft, Writing - review & editing. Henry Martin: Data pre-processing. Kay W.
498 Axhausen: Conceptualization, Writing - review & editing.

499

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503 help in creating the non-chosen alternatives through MATSim and Stephane Hess for his
504 methodological advice.

505

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637 **Appendix 1**

638 We specify the utility functions for the mixed logit model using the abbreviations as follows:

639

640 <u>Modes</u>		640 <u>Attributes</u>			
641	WA Walk	DI	Trip distance	PTL	PT season ticket (local)
642	PT Public transport	AD	Access distance	PTC	PT season ticket (nation)
643	CA Car	TR	Transfers	PTB	PT season ticket (bundle)
644	BI Bike	EL	Elevation	HHC	Cars in household
645	PEB Private e-bike	MO	Morning	HHB	Bikes in household
646	SEB Shared e-bike	NI	Night	HHE	E-bikes in household
647	PES Private e-scooter	PR	Precipitation	HHS	E-scooters in household
648	SES Shared e-scooter	WI	Wind	UE	University education
649				FE	Full-time employment
650				AG	Age
651				FE	Female

652

653 Utility functions

654 $U_{WA} = ASC_{WA}$

655 $U_{PT} = ASC_{PT} + \beta_{PT_{DI}} * DI + \beta_{PT_{DI^2}} * DI^2 + \beta_{PT_{PRDI}} * PR * DI + \beta_{PT_{AD}} * AD + \beta_{PT_{TR}} *$
656 $TR + \beta_{PT_{PTB}} * PTB + \beta_{PT_{PTL}} * PTL + \beta_{PT_{PTC}} * PTC$

657 $U_{CA} = ASC_{CA} + \beta_{CA_{DI}} * DI + \beta_{CA_{DI^2}} * DI^2 + \beta_{CA_{PRDI}} * PR * DI + \beta_{CA_{HHC}} * HHC$

658 $U_{BI} = ASC_{BI} + \beta_{BI_{DI}} * DI + \beta_{BI_{DI^2}} * DI^2 + \beta_{BI_{PRDI}} * PR * DI + \beta_{BI_{HHB}} * HHB + \beta_{BI_{WI}} *$
659 $WI * DI + \beta_{BI_{EL}} * EL * DI$

660 $U_{PEB} = ASC_{PEB} + \beta_{PEB_{DI}} * DI + \beta_{PEB_{DI^2}} * DI^2 + \beta_{PEB_{PRDI}} * PR * DI + \beta_{PEB_{HHE}} * HHE +$
661 $\beta_{PEB_{MO}} * MO + \beta_{PEB_{NI}} * NI$

$$\begin{aligned}
662 \quad U_{SEB} &= ASC_{SEB} + \beta_{SEB_{DI}} * DI + \beta_{SEB_{DI^2}} * DI^2 + \beta_{SEB_{PRDI}} * PR * DI + \beta_{SEB_{PTB}} * PTB + \\
663 \quad &\beta_{SEB_{AD}} * AD + \beta_{SEB_{MO}} * MO + \beta_{SEB_{NI}} * NI + \beta_{SEB_{AG}} * AG + \beta_{SEB_{FE}} * FE + \beta_{SEB_{UE}} * \\
664 \quad &UE + \beta_{SEB_{FT}} * FT
\end{aligned}$$

$$\begin{aligned}
665 \quad U_{PES} &= ASC_{PES} + \beta_{PES_{DI}} * DI + \beta_{PES_{DI^2}} * DI^2 + \beta_{PES_{PRDI}} * PR * DI + \beta_{PES_{HHS}} * HHS + \\
666 \quad &\beta_{PES_{MO}} * MO + \beta_{PES_{NI}} * NI
\end{aligned}$$

$$\begin{aligned}
667 \quad U_{SES} &= ASC_{SES} + \beta_{SES_{DI}} * DI + \beta_{SES_{DI^2}} * DI^2 + \beta_{SES_{PRDI}} * PR * DI + \beta_{SES_{PTB}} * PTB + \\
668 \quad &\beta_{SES_{AD}} * AD + \beta_{SES_{MO}} * MO + \beta_{SES_{NI}} * NI + \beta_{SES_{AG}} * AG + \beta_{SES_{FE}} * FE + \beta_{SES_{UE}} * \\
669 \quad &UE + \beta_{SES_{FT}} * FT
\end{aligned}$$

670

671 Note that all alternative specific constants are random to account for taste heterogeneity in

672 mode choice between individuals.